REDEFINING THE PATIENT EXPERIENCE

Discover how our tailored solutions can optimize your care models and improve patient satisfaction.



BRADY®

greatpages.ca
BY ADVANCED CUSTOM SYSTEMS
Printers, labels, supplies, matched

CONTENTS

Trends

What We Solve

Benefits of Honeywell

Our Future Focus

Honeywell Expertise in the Space



INTRODUCTION

Transforming the way you deliver healthcare is more than just adopting new technologies — it's about rethinking your entire approach to patient care. When you partner with Honeywell, you'll gain access to our entire suite of innovative solutions that streamline operations, enhance patient outcomes and drive efficiencies across your healthcare system. Our comprehensive strategies empower you to stay ahead in a rapidly evolving industry and ensure your care models are not only effective, but also sustainable for a more future-focused approach. Let's elevate the standard of care together and create a more patient-centered, responsive healthcare environment.



HEALTHCARE INDUSTRY TRENDS

DIGITAL TRANSFORMATION



CONSUMER DEMANDS

- Consumers are demanding more care options, reduced costs and more technology
- Consumers desire transparency, high quality and convenience



CYBERSECURITY

- Ensure patient information remains safe and secure
- Increased attacks on health systems require attention and protection



CONNECTIVITY

- Required connections for critical infrastructure
- Keep staff, patients, data and technology joined



REMOTE CARE

- Age in place preference
- Convenient care at anytime from anywhere
- Address health equity concerns



AUGMENTED INTELLIGENCE/ ARTIFICIAL INTELLIGENCE

- Increases accuracy in critical care settings
- Simplified clinician experience

WHAT IS THE DIGITAL TRANSFORMATION?

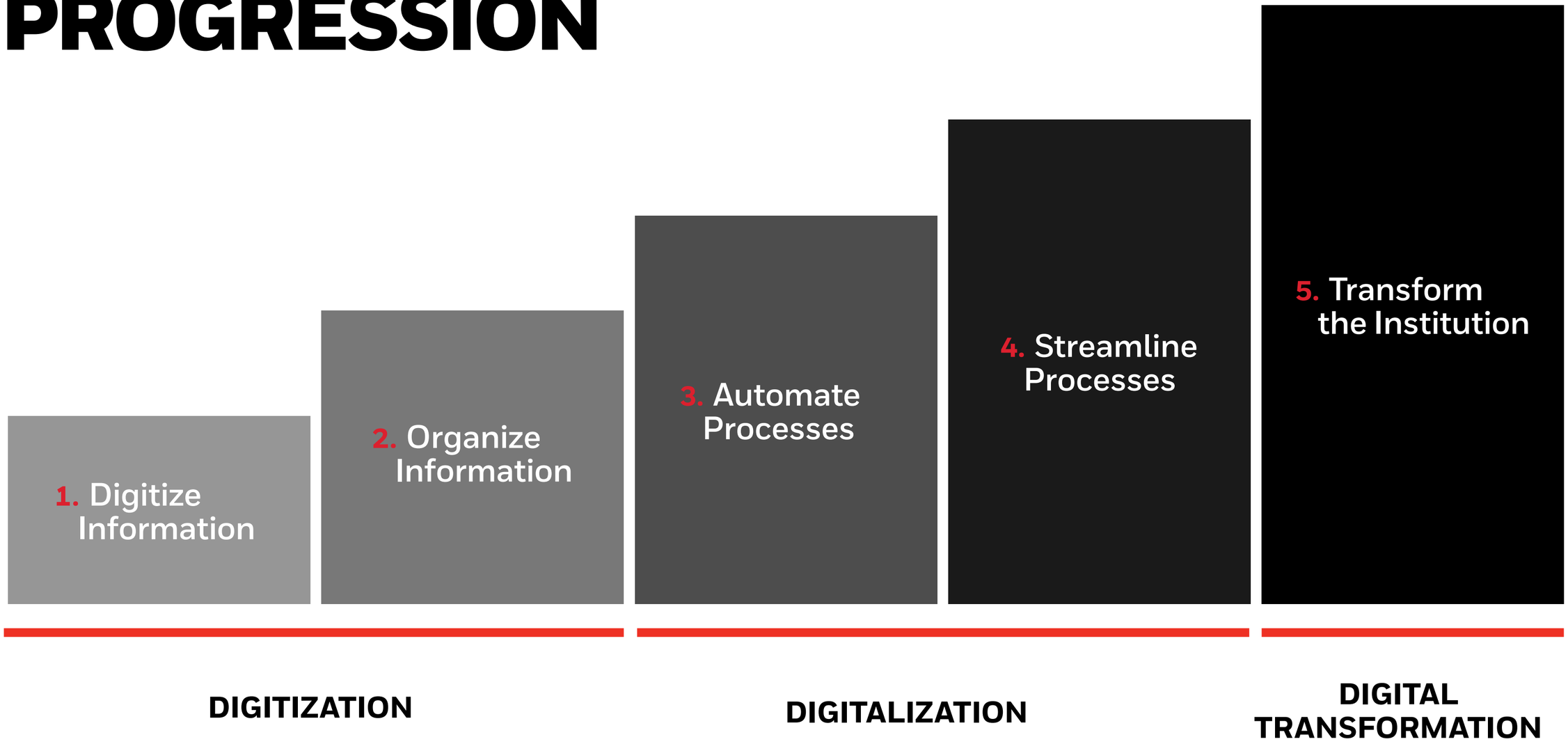
Organizational change can't and doesn't take place overnight. Instead, it requires a series of deep and coordinated shifts across your organization's **culture, workforce** and **technology**. These systemic changes enable new educational and operating models and **transform** an institution's **operations, strategic directions** and **value proposition.**



With the right partner and the right technology, you can connect all workflows across:

- Administration
- Bedside
- Laboratory
- Pharmacy
- Asset Management
- Supply Chain
- IT Support
- Inventory and Asset Management
- Telehealth
- Data Safety
- Remote Care
- Admission/Patient Identification
- Receiving
- Transport
- Cafeteria

THE DIGITAL TRANSFORMATION PROGRESSION



WHAT WE SOLVE

ALIGNING TECHNOLOGY TO MEET CLINICIAN NEEDS THROUGH THE QUINTUPLE AIM

Patient Experience
Seamless end-to-end experience

Population Health
Improve overall community well-being

Reducing Costs
Increase quality of care while decreasing patient costs

Staff Well-Being
Healthcare professionals' satisfaction and engagement are essential for delivering high-quality care

Health Equity
Simplify access to care, while elevating the level of care provided



BENEFITS OF HONEYWELL



SOLUTION STACK

Improved patient outcomes across the healthcare value chain meet the needs of the community, transform the patient experience and drive long-term satisfaction.

HONEYWELL PSS IN HEALTHCARE

Improved Patient Outcomes

Informed decisions and personalized care

Increased Patient Safety

Real-time alerts and notifications, accurate data collection

Enhanced Operational Efficiency

Streamline workflows to reduce costs and increase satisfaction

IMPROVED PATIENT OUTCOMES

Medication Administration

Deliver the five rights and ensure patients' health remains the top priority through enhanced accuracy and identification

Patient Satisfaction

Improve HCAHPS scores and patient loyalty through educed wait times, streamlined communication and greater care transparency

Patient Tracking

Ensure better decision-making for patient health throughout their care journey with real-time data collection and easily accessible information

BENEFITS OF HONEYWELL



SOLUTION STACK

Increased patient safety ensures patients are cared for in a safe and secure environment, developing trust with their clinicians and care provider.

INCREASED PATIENT SAFETY

Patient Accuracy

Ensure accurate collection of information and identification of patients leading to a safer, more trusted environment

Clear Clinical Communication From Staff

Reduce communication breakdowns resulting in higher accuracy and greater transparency in mission critical environments

Real-Time Alerts and Notifications

Receive real-time alerts on patient health and asset management ensuring proper care of both patients and technology

BENEFITS OF HONEYWELL



SOLUTION STACK

Enhanced operational efficiency enables clinicians to spend less time on administrative work and more time with their patients, improving the total experiences, creating loyal employees and customers.

ENHANCED OPERATIONAL EFFICIENCY

Streamlined Experiences

Create a more seamless experience for clinicians and patients through streamlined workflows designed to leverage technology without eliminating the human touch

Improved Productivity

Automating manual processes reduces errors and frees up staff to focus on those who matter most, their patients

Operate Smarter

With data visibility at all times and prescriptive analytics, ensure you are aligned to your people, technology and processes to maximize your ROI and user experience

HEALTHCARE FUTURE FOCUS

	REMOTE CARE	SECURITY	EMERGING TECH	FUTURE TECH
TECH	• Mobile Computer • Tablets	• Mobility Edge • Printer Edge • Extended Support Offerings	• 5G/CBRS Mobile Devices • Software Expansion • Edge Solutions	• Machine Vision • Computer Vision • Augmented Reality
SOLVING	• Home Health • Telehealth • Care Outside Four Walls	• Data Protection • Patient and Facility Safety	• Connected Infrastructure and Environments • User Experience and Productivity	• Enter New Markets • Simplify Clinician Experience
	NEAR TERM		**LONG TERM**	
	DIGITAL TRANSFORMATION			



HEALTHCARE FUTURE FOCUS

Honeywell has applied our 75+ years of innovation in sensor development to address critical challenges in the medical field. From manufacturers to labs to hospitals, Honeywell supports the Healthcare industry across a variety of needs and functions.

70% OF TOP 25 GLOBAL MEDICAL EQUIPMENT MANUFACTURERS
Rely on Honeywell technology

300+ HOSPITALS
Use our building technologies and integrated platforms to provide a more seamless patient experience

500M+ WORKERS
Protected in high-risk environments using Honeywell PPE and safety equipment

---

25+ TECHNOLOGIES USE HONEYWELL SENSORS
Ranging from ventilators to dialysis equipment, blood pressure monitors and lab equipment

Adopting Honeywell mobility solutions has reduced costly

MANUAL ERRORS BY 25-50% AND INCREASED PRODUCTIVITY RATES BY 10-35% FOR OUR CUSTOMERS

Honeywell produced

1 BILLION MASKS DURING THE COVID-19 PANDEMIC

PSS PRODUCTIVITY SOLUTIONS AND SERVICES



50% of U.S. hospitals rely on Honeywell technology to ensure their patients receive the correct medicine

OFFERINGS

- Mobile computing devices
- Advanced scanning, OCR and machine vision
- Asset identification with printers, labels and tags
- Voice-enabled solutions
- Enterprise software for productivity and collaboration

FOCUS MARKETS

- Distribution Centers
- Retail
- Transportation and Logistics
- Healthcare

HONEYWELL PRODUCTIVITY TECHNOLOGY ENABLES DATA COLLECTION AND THE ACCURATE DELIVERY OF CARE WITH:

- Mobile computing devices
- Scanners
- Printers
- Staff communications
- Software for asset management and soft-scanning solutions
- Software Development Kit for any camera-enabled device

LEADING HEALTHCARE INNOVATION: BARCODE SCANNING

WHY HONEYWELL BARCODE SCANNING TECHNOLOGY?

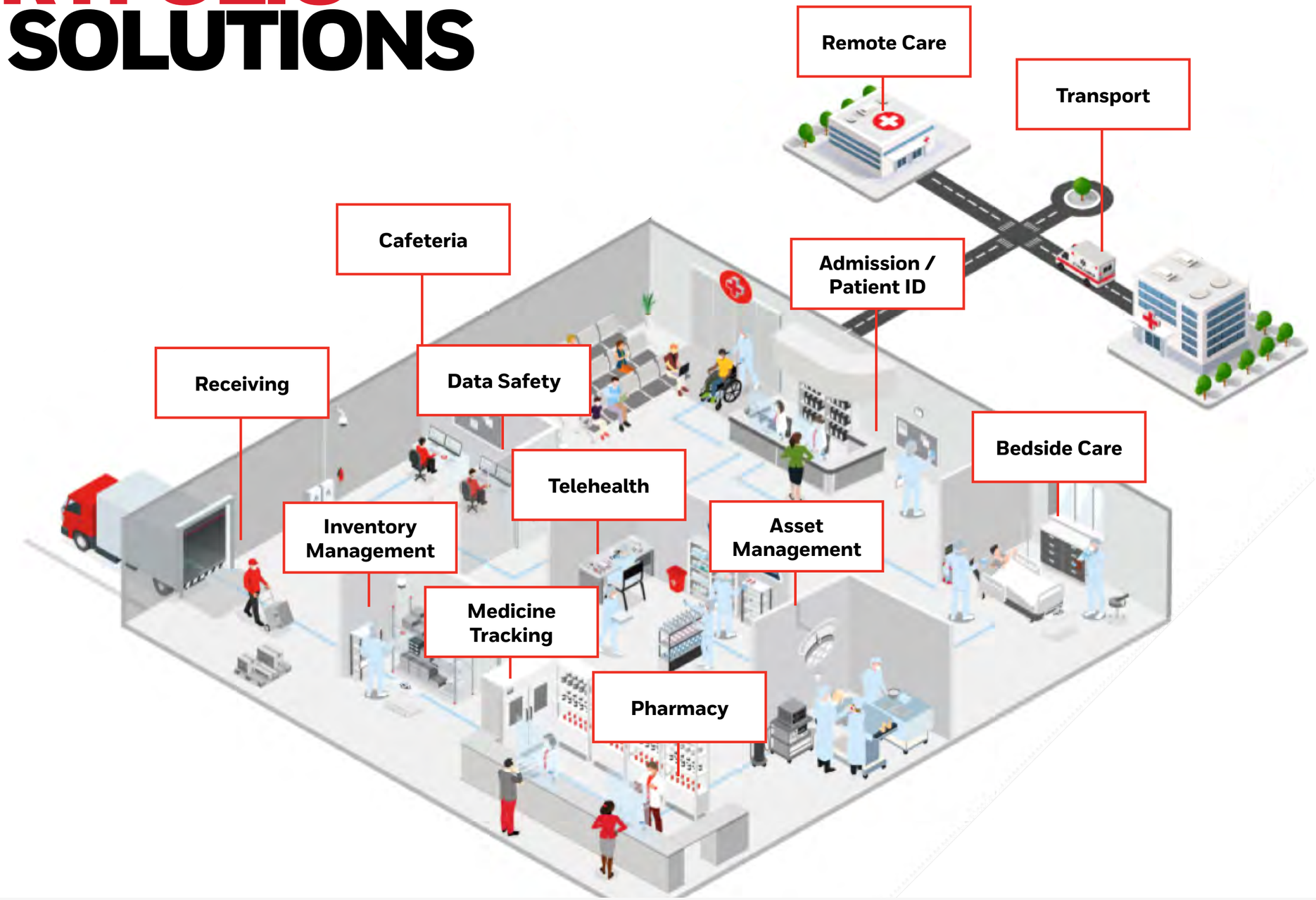
Aside from their accuracy, ease of use and unrivaled reliability, these devices offer 99% performance — having less than a 1% failure rate — making them the most reliable in the healthcare market

Invented Aztec barcode for wristbands

- 1ST Disinfectant-ready scanner
- 1ST Laser-free scanners
- 1ST Scanners with locator feature
- 1ST Color scanner for healthcare
- 1ST Programmable Bluetooth scanner
- 1ST Hands-free scan-lamp
- 1ST Battery-free scanner



PORTFOLIO OF SOLUTIONS



THE HONEYWELL DIFFERENCE

WHAT MAKES HONEYWELL DIFFERENT?

Longevity
We have established a history of trust for over 75 years

Quality
Customers choose Honeywell to ensure long-life designs and low failure rates

Global Presence and Support
Globally recognized services with local support

Trusted Brand Recognition
Strong market presence in Industrial and Medical

Global Supply Chain
Customers count on Honeywell because of product availability and the ability to deliver, even in challenging circumstances

ISV System
Work together with software partners to present comprehensive solutions

Healthcare Specific Resources
Healthcare-trained teams to support opportunities

Channel-Oriented Approach
Deal registration and special pricing





greatpages.ca
BY ADVANCED CUSTOM SYSTEMS
Printers, labels, supplies, matched

Discover what you can do with smart insights
and connected technologies.

automation.honeywell.com

Honeywell PSS
855 S Mint St.
Charlotte, NC 28202
800-582-4263
www.honeywell.com

Copyright © 2025 Honeywell International Inc.